Charles Handy

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Handy's life (1)

- > Born in 1932 in Ireland.
- > He graduated from Oxford in 1955.
- Marketing executive, economist and management educator for Shell International in South East Asia and London.
- Sloan school of management at the MIT.

Handy's life (2)

- > Interest in organizations and how they work
- ➤ 1967 back to England manage the Sloan Programme at Britain's first Graduate Business School in London
- ➤ 1972 full Professor at the School, specializing in managerial psychology
- ➤ 1977-1981 Handy worked at a conference and study centre in Windsor Castle, concerning with ethics and values in society

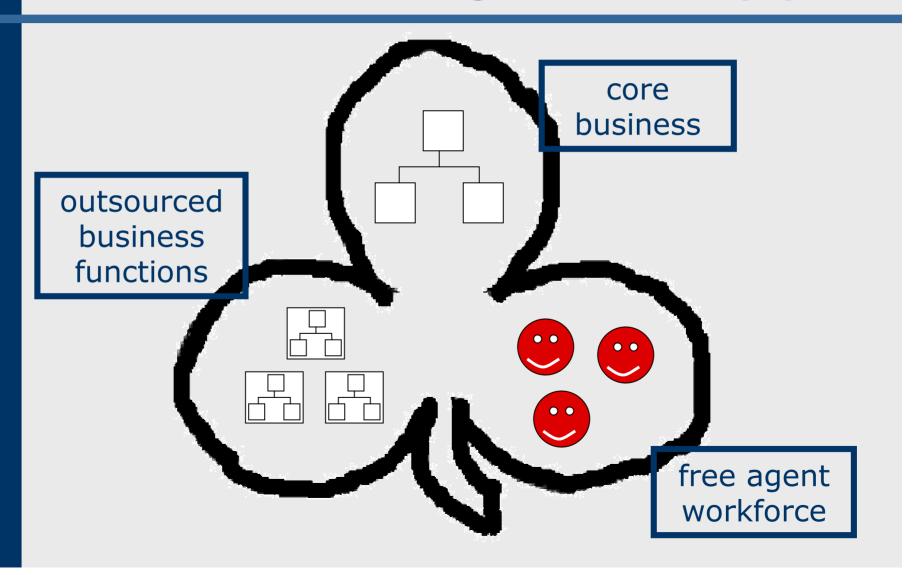
Handy's life (3)

- ➤ 1987-1989 **chairman** of the Royal Society of Arts in London **honorary doctorates.**
- ➤ Handy and his wife Elizabeth, who is also his business partner, have two adult children and share their time between homes in England and Italy.
- > 1989 'The Age of Unreason'
- > 1997 'The Hungry Spirit'

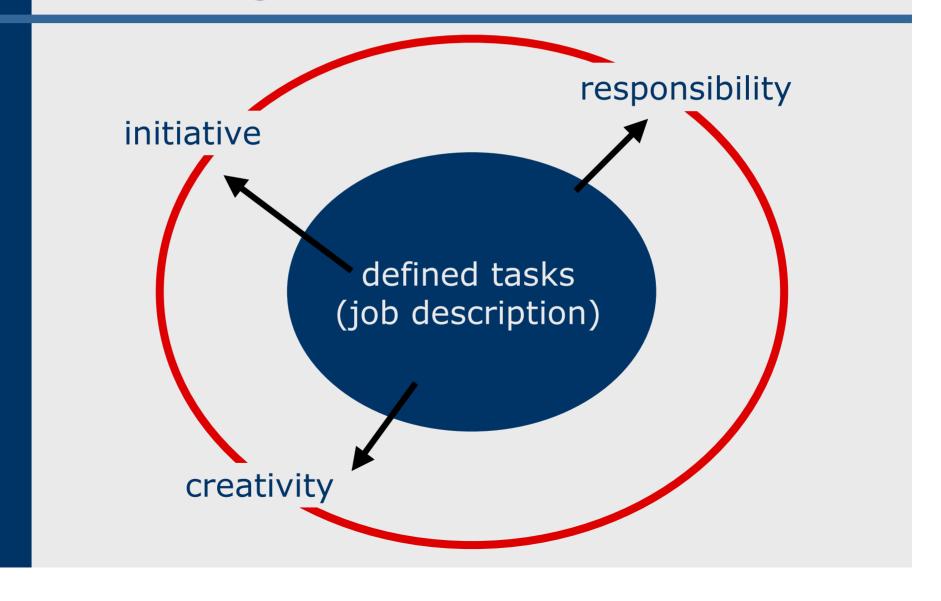
The Shamrock Organization (1)

- An Organization is separated into 3 groups of people:
 - 1. core workers
 - 2. the outsourcing people
 - 3. flexible labour force

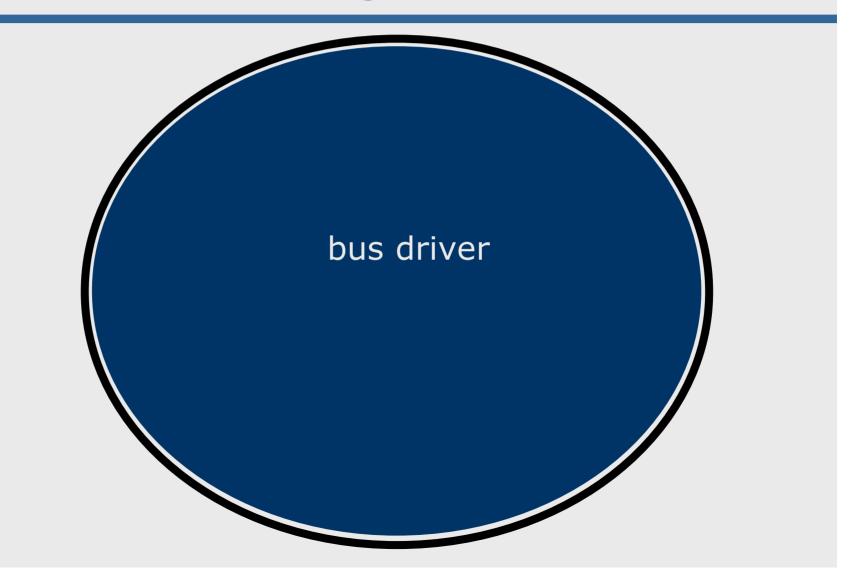
The Shamrock Organization (2)



The doughnut



Bus drivers doughnut



The Intelligent Organization (1)

- make value out of knowledge (intelligence, information and ideas)
- knowledge = wealth
- pursue the truth and quality
- individuals, specialists, professionals or executives and leaders

The Intelligent Organization (2)

- consent instead of command
- employees need skills and need to keep them up to date
- paid to think and to do

Change

- change is opportunity to grow and to learn
- Problems to change
 - 1. the 'They-syndrom'
 - 2. not enough selfishness
 - 3. futility
 - 4. the missing forgiveness

Importance

- closer look at organizations and how they work
- ➤ The Shamrock Organization shows that core workers hold the destiny of an organization in their hands
- knowledge is a succes factor
- consent, not command
- change is an opportunity

Handy's books

- > 'Understanding Organizations', London 1976 Penguin
- > 'The Future of Work', Oxford 1984 Basil Blackwell
- > 'Gods of Management', London 1986 Business Books
- > 'The Making of Managers', London 1988 Longman
- > 'The Age of Unreason', London 1989 Business Books
- > 'The Empty Raincoat', London 1994 Hutchinson
- > 'The Hungry Spirit', London 1997 Hutchinson

Thank you.

